

UNITED STATES DEPARTMENT OF JUSTICE
WASHINGTON, D.C. 20530

SUPPLEMENTAL STATEMENT

*Pursuant to Section 2 of the Foreign Agents
Registration Act of 1938, as Amended*

For Six Month Period Ending December 31, 1972
(Insert date)

Name of Registrant

Registration No. 929

United States-Japan Trade Council

Business Address of Registrant

1000 Connecticut Avenue, N.W.
Washington, D.C. 20036

I - REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

(1) Residence address	Yes <input type="checkbox"/>	No <input type="checkbox"/>
(2) Citizenship	Yes <input type="checkbox"/>	No <input type="checkbox"/>
(3) Occupation	Yes <input type="checkbox"/>	No <input type="checkbox"/>

(b) If an organization:

(1) Name	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(2) Ownership or control	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(3) Branch offices	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>

2. Explain fully all changes, if any, indicated in Item 1.

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name	Position	Date Connection Ended
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4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period? ☐ Yes ☒ No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Citizenship</i>	<i>Position</i>	<i>Date Assumed</i>
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5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal? ☐ Yes ☒ No

If yes, identify each such person and describe his services.

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6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period?
Yes ☒ No ☐

If yes, furnish the following information:

<i>Name</i>	<i>Position or connection</i>	<i>Date terminated</i>
Philip van Slyck	Public Relations	7/1/72

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7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity?
Yes ☐ No ☒

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Position or connection</i>	<i>Date connection began</i>
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II - FOREIGN PRINCIPAL

8. Has your connection with any foreign principal ended during this 6 month reporting period?

Yes ☐ No ☒

If yes, furnish the following information:

Name of foreign principal

Date of Termination

9. Have you acquired any new foreign principal¹ during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish following information:

Name and address of foreign principal

Date acquired

10. In addition to those named in Items 8 and 9, if any, list the foreign principals¹ whom you continued to represent during the 6 month reporting period.

Japanese Government

III - ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail your activities and services:

Japanese Government - see attachment , pages 1 - 10

¹ The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity² as defined below?

Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

Japanese Government

The answer to Item 11 has listed all of the activities of the registrant during the period in question. Some, but not all, of these activities constituted "political propaganda" within the meaning of the Act.

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13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals?

Yes ☐ No ☒

If yes, describe fully.

² The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV - FINANCIAL INFORMATION

14. (a) RECEIPTS - MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise?

Yes ☒ No ☐

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.³

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
July 11, 1972	Japanese Govt. thru the	For promotion of the	\$37,049.00
July 18, 1972	Japan Trade Promotion Office	interests of the Govern-	60,000.00
August 23, 1972	" " "	ment of Japan in the	25,199.00
August 31, 1972	" " "	fields described in	80,325.00
September 15, 1972	" " "	Exhibit B of the Regis-	28,603.00
October 24, 1972	" " "	tration Statement	60,000.00
November 7, 1972	" " "	" " "	24,000.00
December 18, 1972	" " "	" " "	28,327.87

Note: In addition to the above, \$1,750.00 was received from members in the form of membership dues. This sum was not received to be used in the interests of the foreign principal, but is reported here in order to make full disclosure of receipts.

Total \$343,503.87

14. (b) RECEIPTS - THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value⁴ other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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³ A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).

⁴ Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) DISBURSEMENTS - MONIES

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes ☒ No ☐

(2) transmitted monies to any such foreign principal? Yes ☐ No ☒

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

Date	To Whom	Purpose	Amount
July 1 -	Stephen Cohen	salary	\$10,802.56
December 31, 1972	Katsuhiko Fujiwara	"	8,944.86
" " "	Noel Hemmendinger	"	9,891.45
" " "	Susan MacKnight	"	6,794.01
" " "	Allan Schlosser	"	10,780.00
" " "	Nelson Stitt	"	11,084.15
" " "	Allen Taylor	"	17,350.50
" " "	H. W. Tanaka	"	3,675.00
" " "	various research and clerical personnel	"	25,227.17
" " "	Chas. von Loewenfeldt Inc.	general public relations	58,643.56
" " "	Donald Lerch & Co.	Agricultural public "	8,323.87
" " "	Stitt, Hemmendinger & Kennedy	legal and research	7,200.00
" " "	William Dazey	South West representative	3,117.58
" H. Okada	For operating the Japan Trade Promotion Office		1,600.00
" " "	Scott Runkle	general public relations	13,077.21
" " "	GHI	hospital insurance	4,054.08
" " "	H. G. Smithy	rent	9,250.00
" " "	various	research	1,350.00
" " "	"	taxes	1,961.66
" " "	"	books and periodicals	4,133.63
" " "	"	office equipment	2,640.12
" " "	"	general office	2,104.18
" " "	"	statistical data	4,558.23
" " "	"	travel	2,722.59
" " "	"	pamphlets	25,969.49
" " "	"	postage and phone	14,659.98
" " "	"	social, memberships, etc.	5,344.57

Total \$275,260.45

15. (b) DISBURSEMENTS - THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value⁵ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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(c) DISBURSEMENTS - POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value⁵ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office? Yes ☐ No ☒

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
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V - POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes ☒ No ☐

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

Japanese Government
Foreign Ministry
Tokyo, Japan

⁵ Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda?
Yes ☒ No ☐

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

Japanese Government

Approximately \$115,000 (Estimated on basis of ratio to total activities)

Six month period

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

☒ Radio or TV broadcasts ☒ Magazine or newspaper articles ☐ Motion picture films ☒ Letters or telegrams

☐ Advertising campaigns ☒ Press releases ☒ Pamphlets or other publications ☒ Lectures or speeches

☐ Other (specify) _____

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

☒ Public Officials

☒ Newspapers

☒ Libraries

☒ Legislators

☒ Editors

☒ Educational institutions

☒ Government agencies

☒ Civic groups or associations

☐ Nationality groups

☐ Other (Specify) _____

21. What language was used in this political propaganda:

☒ English

☐ Other (specify) _____

22. Did you file with the Registration Section, Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period?

Yes ☒ No ☐

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes ☒ No ☐

24. Did you file with the Registration Section, Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act?

Yes ☒ No ☐

VI - EXHIBITS AND ATTACHMENTS

25. EXHIBITS A AND B

- (a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

Exhibit A⁶ Yes ☐ No ☐

Exhibit B⁷ Yes ☐ No ☐ not applicable

If no, please attach the required exhibit.

- (a) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period?

Yes ☐ No ☒

If yes, have you filed an amendment to these exhibits? Yes ☐ No ☐

If no, please attach the required amendment.

⁶ The Exhibit A, which is filed on Form OBD-67 (Formerly DJ-306) sets forth the information required to be disclosed concerning each foreign principal.

⁷ The Exhibit B, which is filed on Form OBD-65 (Formerly DJ-304) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26. EXHIBIT C

If you have previously filed an Exhibit C⁸, state whether any changes therein have occurred during this 6 month reporting period.

Yes ☐ No ☒

If yes, have you filed an amendment to the Exhibit C? Yes ☐ No ☐

If no, please attach the required amendment.

27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements, been filed by all of the persons named in Items 5 and 7 of the supplemental statement?

Yes ☐ No ☐ not applicable

If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) his (their) personal knowledge.

(Type or print name under each signature)

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

Noel Hemmendinger

Noel Hemmendinger

Allen Taylor

Allen Taylor

Subscribed and sworn to before me at Washington, D.C.

this 8th day of September, 19 76

Jean C. Choate

(Signature of notary or other officer)

My Commission Expires 1977

⁸ The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause shown upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, Department of Justice, Washington, D.C. 20530.

Answers to Questions 11 and 12

1. Council Reports

(See preface to answer to Question 11, Section 1 (Council Reports) in Supplemental Statement for period ending June 30, 1971.)

Congressional Reports

From July 1 through December 31, 1972, the Council issued 63 daily reports on Congressional activities of interest. (Nos. 109-171)

Council Reports

During the period, the Council prepared 30 Council Reports on matters of interest to the members. (Nos. 44-73)

- 44 The Medium-Term Trade Policy Outlook
- 45 U.S. Exports and Imports, by Commodity, January-March 1972
- 46 Recent Customs and Tariff Commission Actions, June 2-June 27, 1972
- 47 Council Statement on Countervailing Duties
- 48 Council Statement on Proposed Buy American Legislation
- 49 Recent Customs and Tariff Commission Actions
June 28-July 28, 1972
- 50 United States-Japan Economic Discussions
- 51 The Future of U.S.-Japan Trade
- 52 Recent Customs and Tariff Commission Actions
June 29-August 22, 1972
- 53 U.S. Exports to and Imports from Japan, by Commodity
January-March 1972
- 54 U.S. Exports and Imports, by Country, January-June 1972
- 55 President Nixon and Prime Minister Tanaka Meet in Hawaii
- 56 Tariff Commission Hearings on Customs Valuation
- 57 House Committee Issues Report on Trade Adjustment Assistance
- 58 CEA Mid-Year Report Discusses U.S. Trade Policy
- 59 United States Offers International Monetary Reform Proposals
- 60 U.S. Exports and Imports, by Commodity, January - June 1972
- 61 Recent Customs and Tariff Commission Actions
August 18, 1972 - September 29, 1972
- 62 Japanese Prime Minister Plans "Remodeling of the Japanese
Islands"
- 63 Congress Acts on Countervailing Duty, Specialty Steel
Amendments
- 64 The United States' Share of the Japanese Import Market
- 65 Japanese Government Announces Measures to Narrow Trade Surplus
- 66 Japanese Unilateral Tariff Cut on 1,865 Commodities
- 67 Recent Customs and Tariff Commission Actions
September 28, 1972 - October 28, 1972
- 68 The New Congress

- 69 National Foreign Trade Convention Examines Outlook for U.S. International Trade and Monetary Policy
- 70 Recent Customs and Tariff Commission Actions
October 29, 1972 - November 28, 1972
- 71 U.S. Exports and Imports, by Country, January-September 1972
- 72 Nixon Administration Announces New Economic Policy Appointments

Trade Roundups

During the period, the Council issued 10 reports in a series entitled "U.S.-Japan Trade Roundup", describing activities in Congress and in the Executive agencies affecting U.S.-Japan trade. (Nos. 11-20)

2. Publications and Research

(See preface to answer to Question 11, Section 2 (Publications and Research) in Supplemental Statement for period ending June 30, 1971.)

Publications

Japan As An Export Market

A JETRO* publication containing a general description of the Japanese market for a wide range of products and a discussion of major problems currently retarding the growth of American exports to Japan. Council circulated 10,000 copies to a major portion of its mailing list.

Successes and Strains in U.S.-Japan Trade Relations

An analysis of the leading economic and political forces currently underlying U.S.-Japan economic relations, with policy suggestions for both countries. 25,000 copies distributed to the Council's entire mailing list.

The Commercial News reprinted in its August 4 issue the entire text of the Council's pamphlet "Insight on Doing Business with the Japanese",

American Metal Market, a publication of the American metal industries, reprinted in its September 27 issue a slightly shortened version of the entire text of the Council pamphlet, "Successes and Strains in U.S.-Japan Trade Relations".

Soybean Digest printed a brief summary in its July issue of the text of the Council's pamphlet "Can America Meet the Japanese Challenge?"

Our Two Countries

A pamphlet written by Philip Trezise and published by the Japan Information Service. The Council circulated 3,000 copies to selected portions of its mailing list.

* Japan External Trade Organization (JETRO)

The United States' Share of the Japanese Import Market

A statistical analysis of the share taken by U.S. products of the Japanese import market in the years between 1960 and 1971, indicating that the U.S. share has been declining. To our knowledge, this is the first time that such statistics have ever been published. 10,000 copies distributed to selected portions of the Council's mailing list.

During November and December, Council pamphlets "Insight on Doing Business with the Japanese" and "Japan as an Export Market" were circulated to the economics departments of 100 high schools throughout the New York school system.

The office of Peter Flanigan, Director of the President's Committee on International Economic Policy, request 50 copies of the Council's pamphlet "Successes and Strains in U.S.-Japan Trade Relations".

Research

The following memoranda were prepared for the Japanese Government and for the use of Council staff:

- Public Inquiries
- New Developments in U.S. Trade Policy Decision Making
- TACC Meeting on Countervailing Duties and Antidumping Act
- Miscellaneous Trade Developments
- Price of General Electric Refrigerators
- Highlights of TACC* Meetings of September 15, 22, 29
- Highlights of TACC* Meetings of October 6 and 13
- Congressional Relations
- Executive Branch Trade Positions
- The 93rd Congress
- Executive Branch Attitudes to the Five-Point Program
- Update on Executive Branch Trade Activities
- Review of Economic Legislation
- Ways and Means Committee Members
- Committee of 20 News Conference
- Status Report on Trade Bill
- Supplementary Comments on Council Report on Trade Bill
- Economic Legislation 1973

Council prepared an analysis of the U.S. share of the Japanese market over the past five years in all SITC* product categories, with the intention of using the data as background material for press releases indicating the need for more energetic efforts by U.S. exporters to retain or increase the U.S. share of the Japanese import market.

- * TACC - Trade Action Coordinating Committee
- SITC - Standard International Trade Classification

Fact Sheet No. 14, entitled "Allegations and Responses in the Countervailing Duty Investigation of Alleged Export Subsidies to the Japanese Consumer Electronics Industry", was circulated on August 23.

Council sent questionnaires during the period to the attorneys general and highway commissioners of each of the 50 states asking for information about Buy-American practices. The data collected will be used in a pamphlet on state Buy-American practices to be published during the next period.

Other subjects on which research is being conducted include an analysis of the ways in which trade balances are figured, and a comparison of U.S. and Japanese tariffs.

In December Council began collecting data on U.S. non-tariff barriers in preparation for a report on the scope and dollar impact of these barriers on Japanese exports to the U.S.

Research was commenced on a state Buy-American activities during 1972 and on an analysis of different ways to measure international trade and payments balances. These subjects will be treated in future Council pamphlets.

3. Representation and Lobbying

(See preface to answer to Question 11, Section 3 (Representation and Lobbying) in Supplemental Statement for period ending June 30, 1971.)

On July 7 the Council sent to its list of approximately 450 key officials in Washington copies of Council Report No. 44 entitled "The Medium-Term Trade Policy Outlook", which analyzed the prospects for administrative and legislative action in Washington on trade policy during the next few years.

On July 17 the Council submitted a statement to the Commissioner of Customs dealing with the Customs Bureau's consideration of the imposition of countervailing duties on electronic products from Japan. The statement, which presented legal and factual arguments against the imposition of such duties, was subsequently circulated as Council Report No. 47 to key opinion makers in Washington.

On July 31 the Council submitted a statement to the Subcommittee on Public Buildings and Grounds of the House Committee on Public Works dealing with several Buy-American bills pending before the Subcommittee. The statement made economic and legal arguments against the passage of such legislation.

On August 7 the Council circulated to Washington officials copies of Council Report No. 50 "United States-Japan Economic Discussions" containing an analysis of the agreements reached at the Hakone conference on U.S. - Japan trade relations.

On August 24 the Council circulated copies of Council Report No. 51 "The Future of U.S. - Japan Trade", a detailed analysis of the short and long term prospects for redressing the trade imbalance between the two countries. The report included suggested courses of action by both the U.S. and Japan to bring the trade and payment balances between the two countries more into line.

During the period, Noel Hemmendinger was active on the behalf of the Council in dealing with problems involving antidumping, countervailing duties and customs appraisal. Hemmendinger was instrumental in obtaining the appointment of a subcommittee of the Trade Action Coordinating Committee to consider the antidumping and countervailing duty issues; prepared a paper outlining the unfairness of the Treasury Department's application of the law; and was actively involved in attempting to persuade other members of the liberal trade community that the new approach by Treasury to these problems is not just a matter of strict enforcement of these laws, but of unfairness.

On October 25 Council circulated to Washington officials copies of Council Report No. 65 "Japanese Government Announces Measures to Narrow Trade Surplus" which contained the details of the trade balancing program enacted by the Government.

Council remained in constant contact during this period with administration trade officials in various departments for the purpose of keeping them advised of the point of view of the Japanese Government.

4. Conferences

(See preface to answer to Question 11, Section 4 (Conferences) in Supplemental Statement for period ending June 30, 1971.)

The Council organized a United States-Japan Trade Symposium in Durham, New Hampshire on October 16. It dealt with Japan as a market for U.S. products and U.S. investment. The nominal sponsor was the New England Center for Continuing Education. Speakers included the Japanese Ambassador and Consul General in New York and Council officials, who were afforded a forum to present the Japanese viewpoint on various trade issues. Approximately \$5,000 was expended on this conference.

On December 14, Council organized a symposium in Philadelphia on How To Do Business in Japan. Nominal co-sponsor was the Philadelphia National Bank. The purpose of this conference was to inform U.S. businessmen how to go about exporting to Japan. The speakers included a Council representative, who was afforded a forum to present the Japanese viewpoint on this subject. The cost of the conference was approximately \$1,500.

5. Speeches by Council Officials

(See preface to answer to Question 11, Section 5 (Speeches by Council Officials) in Supplemental Statement for period ending June 30, 1971.)

On October 18 Noel Hemmendinger spoke at a seminar of the American Importers Association in New York on the subject of U.S. non-tariff barriers.

On November 9 Katsuhiko Fujiwara, the Council's Economic Research Consultant, spoke at a U.S. - Japan Trade Forum conducted by Georgetown University in Washington.

On December 14 Council wrote to approximately 50 chambers of commerce, world trade and world affairs groups throughout the country offering Council officials as speakers at meetings of their organizations.

6. Preparation of Speech Drafts

(See preface to answer to Question 11, Section 6 (Preparation of Speech Drafts) in Supplemental Statement for period ending June 30, 1971.)

Scott Runkle drafted a major speech by Ambassador Ushiba before the annual convention of the National Foreign Trade Council in New York. Runkle also revised Ambassador Ushiba's Houston speech for delivery before Friends Service Committee in West Virginia, and edited several other speeches for the Ambassador.

7. Press and Media Relations

(See preface to answer to Question 11, Section 7 (Press and Media Relations) in Supplemental Statement for period ending June 30, 1971.)

Scott Runkle

Prepared a series of short background papers for nationally syndicated columnist Bruce Blossat, which resulted in three columns by Mr. Blossat, each appearing in 400 newspapers.

Prepared a background paper for newspaper columnists entitled "Japan Aims at Being First Great Non-Military Power in History".

Provided briefing material to various business writers and editors to aid in preparation of stories and articles about Japan. Among them were Tom Braden (syndicated columnist) and Don Oberdorfer (Washington Post) prior to their trips to Japan.

Prepared and distributed to editors of editorial pages lengthy backgrounder to assist in possible editorial comment in connection with Nixon-Tanaka meeting. An editorial in the Christian Science Monitor is believed to have used this material.

Provided material to Irving Ross of the Readers Digest which is believed to have contributed to a story in the Digest attacking protectionism, entitled "We Must Stop This Isolationist Trade Bill".

Prepared and submitted background material on trade for Jack Norman (Wall Street Journal), Leonard Silk (N.Y. Times) and Hobart Rowen (Washington Post).

On August 17 the Council sent to about 100 editors of editorial pages background material relating to the summit meeting between President Nixon and Prime Minister Tanaka. The Council received from its clipping service a number of editorials including material from the backgrounder.

During August, a column by Bruce Blossat on U.S.-Japan trade issues, based on a backgrounder by the Council, was widely distributed.

The August 25 issue of Business International contained a two-page story on countervailing duty charges against Japanese electronic makers based almost entirely on Council Fact Sheet No. 14.

A story in the August 24 Journal of Commerce "Trade Reprisal Against Japan Unwarranted" was based largely on material provided by the Council.

8. Films

(See preface to answer to Question 11, Section 8 (Films) in Supplemental Statement for period ending June 30, 1971.)

Charles von Loewenfeldt distributed the following film clips to TV stations. This distribution was on a broad basis covering two national networks serving more than 220 stations in 50 states plus an additional 33 independent stations.

Tanaka (Japanese Prime Minister)

Von Loewenfeldt spent two weeks in Japan directing the preparation of films for next year's program.

Approximately \$40,000 was spent on the film program during this period.

9. Advice to the Japanese Government

(See preface to answer to Question 11, Section 10 (Advice to Japanese Government) in Supplemental Statement for period ending June 30, 1971.)

Council passed on to the Embassy copies of statements and proposals made by various parties in connection with the countervailing duty complaints against Japanese electronics.

Council continued its monthly reports to the Embassy containing data on value, quantity and average price of U.S. imports of selected products from Japan.

Council passed on to the Embassy a collection of literature on foreign investment in the U.S.

Council prepared for the Embassy a report on U.S. exports to Canada for 1970 and 1971.

Council sent to the Embassy a proposal by the Boston Consulting Group for a study of the Japanese distribution system. The proposal resulted from a Council approach to the Boston Consulting Group, following up an Embassy suggestion that funds for desirable research projects might be made available.

Charles von Loewenfeldt submitted the following memoranda concerning public relations proposals and activities.

July 5	--	"Illustrated Booklet on American Products Currently Being Sold and Used in Japan"
July 5	--	"30 Minute Documentary Film -- Proposed Story Outlines"
July 25	--	"The Channeling of Information About Japan"
		A detailed outline of a public relations program for Japan in the United States
August 21	--	"Possibility of a Film Clip on the Prime Minister"
August 31	--	"Alternate Film Clips"
August 31	--	"A Gratifying Reaction to the Booklet "Insight on Doing Business with the Japanese"
September 14	--	"A Suggestion to Help Ward Off Possibility of Mounting Protectionism in the U.S."
September 14	--	"Request for Council Assistance in Planning a Philadelphia Conference on How to Do Business with Japan"
September 15	--	"League of Women Voters Project to Combat Protectionism"

Scott Runkle prepared the following memoranda on public relations problems:

Reaction to Hakone Conference
Need for Early Plan to Deal with Trade Threat in 1973
NBC Report on Nisei in World War II
Analysis of U.S. Press Comment, Particularly as It Relates to Trade
Analysis of ILGWU* nationwide demonstration against clothing imports.
Analysis of U.S. News and World Report article about an expected "invasion" of the U.S. by Japanese investors.
Wrote and re-drafted the text of a Brief History of Japan for possible publication as a pamphlet.

10. Press Releases

(See preface to answer to Question 11, Section 11 (Press Releases) in Supplemental Statement for period ending June 30, 1971.)

On July 20 the Council issued a press release entitled "Drop in Japanese Exports by End of Year Forecast by Decline in Export Contracts of Leading Japanese Trading Companies". Both the UPI and AP filed stories to their subscribers based on the release; AP included in its story a report on the Council's statement to the Commissioner of Customs on countervailing duties.

* ILGWU - International Ladies Garment Workers Union

On August 10 the Council issued a press release entitled "U.S.-Japanese Economic Relations Not One-Sided". This release was also picked up by AP and UPI, as well as Copley News Service, and resulted in extensive coverage in the nation's press.

On September 29 the Council issued a press release entitled "U.S. Import of Japanese TV Sets Drop Sharply, Following Autos; Prices of Japanese Exports Rise as Volume Slumps".

On October 13 Council issued a press release entitled "Gradual Reduction of Japan's Trade Surplus with U.S. Seen". The release described the conclusions of the Council's just-issued pamphlet "Successes and Strains in U.S.-Japan Trade Relations."

On December 12 Council issued a press release entitled "Japan's Imports from U.S. Soar, but U.S. Share of Japanese Market Declines; More U.S. Salesmanship Needed to Up Exports." The release was based on the Council's just-issued pamphlet "The United States' Share of the Japanese Import Market".

On December 21 Council issued a press release entitled "63% of Japan's Exports to U.S. Being Placed Under Export Controls...". The release, which was based on Council Report No. 73, was picked up by the UPI and circulated throughout the country.

II. Travel to Japan

(See preface to answer to Question 11, Section 12 (Travel to Japan) in Supplemental Statement for period ending June 30, 1971).

Council participated in a Japanese Government program to invite Congressional staff members to Japan. Council's role in the program was confined to suggesting individuals for consideration, or commenting on individuals under consideration by the Japanese Government.

The following Congressional staff members went to Japan for two weeks during this period, with expenses paid by the Japanese Government. They were among those suggested to the Japanese Government by the Council.

Richard Gilmore, Legislative Assistant to Senator Hubert Humphrey
Joseph Jasinski, Professional Staff Member, House Committee on Banking and Currency
Charles Levy, Staff Consultant, House Foreign Affairs Subcommittee on Foreign Economic Policy
Thomas Ratchford, Science Consultant, House Committee on Science and Astronautics
Harry Lamar, Professional Staff Member, House Ways and Means Committee

Airline reservations and related arrangements were made by Charles von Loewenfeldt on behalf of the above-named individuals, plus:

Dale de Haan, Counsel, Senate Subcommittee on Refugees and Escapees
Tom Dine, Legislative Assistant to Senator Frank Church
Charles Ferris, Staff Director and Chief Counsel, Senate Democratic Policy Committee
who were also invited by the Japanese Government, although not at the Council's suggestion. The cost of these trips was approximately \$2,500 each.

Orman Fink, Minority Staff Member, House Committee on Banking and Currency
John Hunnicut, Executive Assistant to Senator Richard Schweiker
Meldon Levine, Legislative Assistant to Senator John Tunney
Michael McLeod, Counsel, Senate Agriculture Committee

12. Miscellaneous

On November 15 Nihon Keizai, a Japanese newspaper, published a lengthy report on the new U.S. Congress based almost entirely on Council Report No. 68.

On November 14 Council officials met in New York with officials of the New York Department of Commerce and the New York office of the U.S. Department of Commerce to discuss cooperation in increasing U.S. exports to Japan. On the same day, Council officials met with the Board of Directors of the Japanese Chamber of Commerce of New York to discuss the same subject.